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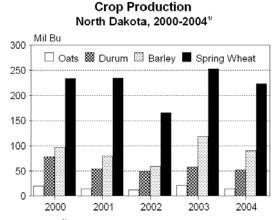
Milk Production

CROP PRODUCTION

Other spring wheat production is forecast at 223.2 million bushels, down from 252.8 million bushels last year. Durum wheat production is forecast at 51.8 million bushels, down 11 percent from last year. Barley production is forecast at 90.1 million bushels, down from 118.8 million bushels last year. Oats production is forecast at 14.8 million bushels, down 30 percent from last year.

The crop production forecasts in this report are based on yield projections and acreage reports collected from a cross-section of North Dakota producers around July 1. This report is based on conditions around July 1 and assumes no extreme conditions the remainder of the crop season.

nited States Spring wheat production is forecast at 501 million bushels, down 6 percent from 2003. The vield is forecast at 37.9 bushels per acre, 1.8 bushels lower than last year. Durum wheat production is forecast at 88.6 million bushels, down 8 percent from 2003. The yield is forecast at 33.2 bushels per acre, 0.5 bushel less than last year. Barley production for 2004 is forecast at 264 million bushels, 5 percent



1/2004 forecasted production as of July 1

below 2003. The average yield is forecast at 63.5 bushels per acre, up 4.6 bushels from last year. Oats production is forecast at 122 million bushels, 16 percent below last year's 145 million bushels. The forecasted yield is 62.9 bushels per acre, down 2.1 bushels from 2003.

Acreage and Production, July 1, 2004

| | Planted | | Harvested | | | Yield Per Harvested Acre | | | Production | |
|--------------|---------|--------|-----------|-------------------|---------|----------------------------------|------|-------------------|------------|-------------------|
| Crop | 2003 | 2004 | 2003 | Indicated 2004 | Unit | Average 1999-03 ^{1/} | 2003 | Indicated 2004 | 2003 | Indicated 2004 |
| | | 1,000 | Acres | | | | | | 1,00 | 00 |
| | | | | Nor | th Dako | ota | | | | |
| Oats | 620 | 500 | 360 | 280 | Bu | 55.4 | 59.0 | 53.0 | 21,240 | 14,840 |
| Barley | 2,050 | 1,650 | 1,980 | 1,580 | Bu | 52.6 | 60.0 | 57.0 | 118,800 | 90,060 |
| Wheat, Durum | 2,000 | 1,900 | 1,980 | 1,850 | Bu | 26.3 | 29.5 | 28.0 | 58,410 | 51,800 |
| Other Spring | 6,500 | 6,300 | 6,400 | 6,200 | Bu | 33.6 | 39.5 | 36.0 | 252,800 | 223,200 |
| | | | | Uni | ted Sta | tes | | | | |
| Oats | 4,601 | 4,220 | 2,224 | 1,938 | Bu | | 65.0 | 62.9 | 144,649 | 121,860 |
| Barley | 5,299 | 4,666 | 4,688 | 4,152 | Bu | | 58.9 | 63.5 | 276,087 | 263,502 |
| Wheat, Durum | 2,915 | 2,742 | 2,869 | 2,671 | Bu | | 33.7 | 33.2 | 96,637 | 88,571 |
| Other Spring | 13,840 | 13,677 | 13,429 | 13,210 | Bu | | 39.7 | 37.9 | 532,820 | 500,765 |
| Winter | 44,945 | 43,450 | 36,541 | 34,825 | Bu | | 46.7 | 42.2 | 1,707,069 | 1,469,735 |
| All | 61,700 | 59,869 | 52,839 | 50,706 | Bu | | 44.2 | 40.6 | 2,336,526 | 2,059,071 |

^{1/} U.S. average yield not computed.

r orth Dakota

Potato planted acreage is estimated at 95,000 acres in 2004, down from 117,000 acres in 2003 and 118,000 acres in 2002. This would be the lowest planted acres since 1955's 92,000 acres. Acreage expected for harvest is 91,000, down 19 percent from last year.

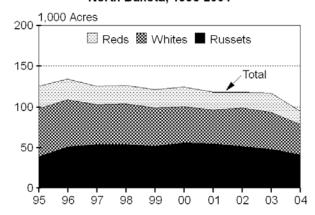
Russets accounted for 44 percent of the total acreage, up from 41 percent last year. Whites remained unchanged from last year, at 39 percent of the total. Reds accounted for 17 percent of the total, down from 20 percent in 2003.

Fall Potato Acres Planted

| - I dill' Otato / toron i lantoa | | | | | | | | | |
|----------------------------------|---------------|---------|--------------------|------|-------|------|--------|------|--|
| | Acres Planted | | Planted by Type 1/ | | | | | | |
| State | 2002 | 2004 | Red | | White | | Russet | | |
| | 2003 | | 2003 | 2004 | 2003 | 2004 | 2003 | 2004 | |
| | 1,000 | | Percent | | | | | | |
| North Dakota | 117.0 | 95.0 | 20 | 17 | 39 | 39 | 41 | 44 | |
| Colorado | 66.3 | 65.0 | 5 | 5 | 12 | 13 | 83 | 82 | |
| Idaho | 360.0 | 350.0 | 2 | 2 | 3 | 3 | 95 | 95 | |
| Maine | 66.0 | 63.5 | 4 | 4 | 56 | 55 | 40 | 41 | |
| Michigan | 46.0 | 43.0 | 4 | 3 | 83 | 84 | 13 | 13 | |
| Minnesota | 60.0 | 53.0 | 28 | 23 | 11 | 10 | 61 | 67 | |
| New York | 22.2 | 20.0 | | 5 | 100 | 90 | | 5 | |
| Oregon | 42.8 | 40.0 | 2 | 4 | 26 | 22 | 72 | 74 | |
| Pennsylvania | 14.5 | 12.0 | | 4 | 100 | 96 | | | |
| Washington | 163.0 | 160.0 | 6 | 3 | 9 | 9 | 85 | 88 | |
| Wisconsin | 81.0 | 75.0 | 10 | 11 | 38 | 32 | 52 | 57 | |
| Total-11 Major States | | | 7 | 6 | 23 | 21 | 70 | 73 | |
| Total Fall States | 1,107.6 | 1,037.8 | | | | | | | |

^{1/} Predominant type shown may include small portion of other type(s) constituting less than 1 percent of State's total.

Potato Acres Planted North Dakota, 1995-2004 ¹⁷





DRY EDIBLE PEA & LENTIL ACREAGE

orth Dakota
Dry edible pea planted acreage in North Dakota is estimated at 280,000 acres for 2004, up from 160,000 acres last year and 155,000 acres in 2002. This is the highest dry edible pea acreage estimate for North Dakota on record. Dry edible pea acreage estimates were added to the program in 1998 when 100,000 acres were planted.

Lentil planted acreage is estimated at 90,000 acres, up from 55,000 acres last year and 53,000 acres in 2002. This is also the highest acreage on record since 1998 when lentil acreage was first estimated at 22,000 acres.

Dry Edible Pea and Lentil Acreage

| | Plar | nted | Harvested | | | |
|---------------|--|-------|-----------|-------------------|--|--|
| Class | 2003 | 2004 | 2003 | Indicated 2004 | | |
| | 1,000 Acres Dry Edible Peas 1/ | | | | | |
| North Dakota | 160.0 | 280.0 | 155.0 | 265.0 | | |
| Idaho | 55.0 | 57.0 | 54.0 | 56.0 | | |
| Montana | 33.0 | 50.0 | 31.0 | 40.0 | | |
| Oregon | 6.5 | 3.0 | 6.5 | 3.0 | | |
| Washington | 83.0 | 90.0 | 82.0 | 90.0 | | |
| United States | 337.5 | 480.0 | 328.5 | 454.0 | | |
| | Lentils | | | | | |
| North Dakota | 55.0 | 90.0 | 54.0 | 88.0 | | |
| Idaho | 68.0 | 72.0 | 66.0 | 70.0 | | |
| Montana | 30.0 | 38.0 | 26.0 | 35.0 | | |
| Washington | 93.0 | 100.0 | 91.0 | 100.0 | | |
| United States | 246.0 | 300.0 | 237.0 | 293.0 | | |
| | | | | | | |

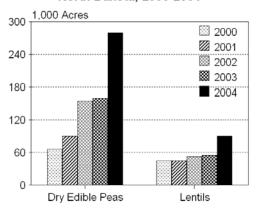
1/ Excludes both wrinkled seed peas and Austrian winter peas.

r nited States

Planted acreage of dry edible peas in Idaho, Montana, North Dakota, Oregon and Washington for 2004 is estimated at 480,000 acres, up 42 percent from last year and 55 percent above 2002.

Planted acreage of lentils in Idaho, Montana, North Dakota, and Washington is estimated at 300,000 acres, up 22 percent from last year and 33 percent above 2002.

Dry Pea and Lentil Planted Acres North Dakota, 2000-2004



FARM PRODUCTION EXPENDITURES

orthern Plains Farm production expenditures for the Northern Plains Region totaled \$26.1 billion in 2003, up 7.9 percent from 2002. The Northern Plains Region includes North Dakota, South Dakota, Nebraska and Kansas. Nationally, farm production expenses increased 3.0 percent from 2002. Livestock, poultry, and related expenses, the largest expenditure in the Northern Plains, increased 14.5 percent. Interest expense had one of the largest percentage drops, down 12.5 percent from last year. Nationally, interest expense decreased 11.4 percent, which was also the largest percentage drop. Decreases in expenditures were reported in farm services, interest expense, taxes expense, and farm supplies and repairs expense for Northern Plains operations. All other expense categories for Northern Plains operations showed increases from 2002. The largest increase in expenditures for Northern Plains operations was for the farm improvements & construction category, up 98.1 percent from

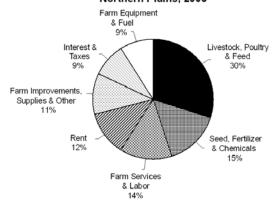
Livestock, poultry and related expenses accounted for 18.1 percent of the Northern Plains total production expenses, while rent, feed, and farm services accounted for 11.8, 11.4, 10.6 percent, respectively. The farm services category includes items such as crop custom work, veterinary services, custom feeding, transportation costs, marketing charges, insurance, leasing of machinery and equipment, miscellaneous business expenses, and utilities.

2002.

r nited States

Farm production expenditures totaled \$198.9 billion in 2003, up 3.0 percent from the revised 2002 total of \$193.1 billion. The largest contributors to the increase were farm improvements and construction, up 43.8 percent; feed, up 8.4 percent; trucks and autos, up 7.1 percent and other farm machinery, up 5.4 percent. These increases were partially offset by decreases in interest, down 11.4 percent; farm supplies and repairs, down 9.8 percent; and labor, down 1.4 percent. The largest two expenditure categories were feed, which accounted for 13.6 percent of the U.S. total production expenses, and farm services which accounted for 13.5 percent of the U.S. total production expenses.

Farm Production Expenditures Northern Plains, 2003



Farm Production Expenditures, Northern Plains and United States, 2002-2003

| | North | ern Plains (K | S, NE, ND A | ND SD) | United States 1/ | | | |
|---|---------------------|---------------|--------------------|---------|--------------------------------|--------|--------------------|---------|
| Expenditure - Farm Share | Average Per Farm 2/ | | Total Expenditures | | Average Per Farm ^{2/} | | Total Expenditures | |
| | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 |
| | Dollars | | Million | Dollars | Dollars | | Million Dollars | |
| Total Farm Production Expenditures 3/4/ | 136,169 | 149,057 | 24,170 | 26,070 | 89,722 | 93,785 | 193,100 | 198,900 |
| Livestock, Poultry & Related Expenses 5/ | 23,268 | 27,044 | 4,130 | 4,730 | 8,503 | 8,959 | 18,300 | 19,000 |
| Feed | 13,239 | 17,038 | 2,350 | 2,980 | 11,570 | 12,731 | 24,900 | 27,000 |
| Farm Services 6/ | 15,775 | 15,838 | 2,800 | 2,770 | 12,452 | 12,637 | 26,800 | 26,800 |
| Rent 7/ | 16,901 | 17,553 | 3,000 | 3,070 | 7,527 | 7,733 | 16,200 | 16,400 |
| Agricultural Chemicals 8/ | 6,704 | 6,861 | 1,190 | 1,200 | 3,857 | 3,961 | 8,300 | 8,400 |
| Fertilizer, Lime & Soil Conditioners 8/ | 7,662 | 8,176 | 1,360 | 1,430 | 4,461 | 4,715 | 9,600 | 10,000 |
| Interest | 8,113 | 7,204 | 1,440 | 1,260 | 4,879 | 4,385 | 10,500 | 9,300 |
| Taxes (Real Estate & Property) | 5,915 | 5,832 | 1,050 | 1,020 | 3,160 | 3,206 | 6,800 | 6,800 |
| Labor | 5,690 | 5,832 | 1,010 | 1,020 | 9,990 | 9,996 | 21,500 | 21,200 |
| Fuels | 5,521 | 5,889 | 980 | 1,030 | 3,020 | 3,159 | 6,500 | 6,700 |
| Farm Supplies & Repairs 9/ | 8,563 | 8,062 | 1,520 | 1,410 | 5,669 | 5,187 | 12,200 | 11,000 |
| Farm Improvements & Construction 10/11/ | 3,042 | 6,118 | 540 | 1,070 | 3,717 | 5,422 | 8,000 | 11,500 |
| Tractors and Self-Propelled Farm Machinery | 3,268 | 4,059 | 580 | 710 | 2,881 | 3,065 | 6,200 | 6,500 |
| Other Farm Machinery | 3,268 | 3,488 | 580 | 610 | 1,719 | 1,839 | 3,700 | 3,900 |
| Seeds & Plants 12/ | 6,592 | 6,861 | 1,170 | 1,200 | 4,135 | 4,385 | 8,900 | 9,300 |
| Trucks & Autos | 2,479 | 2,916 | 440 | 510 | 1,951 | 2,122 | 4,200 | 4,500 |

^{1/} Excludes AK and HI. 2/ Total expenditures divided by total number of farms. 3/ Total includes production costs not allocated to any of the 16 expense categories published. 4/ Includes landlord and contractor share of farm production expenses. 5/ Includes purchases and leasing of livestock and poultry. 6/ Includes all crop custom work, veterinary services, custom feeding, transportation costs, marketing charges, insurance, leasing of machinery and equipment, miscellaneous business expenses, and utilities. 7/ Includes public and private grazing fees. 8/ Includes material and application costs. 9/ Includes bedding and litter, marketing containers, power farm shop equipment, miscellaneous non-capital equipment and supplies, repairs and maintenance of livestock and poultry equipment, and capital equipment for livestock and poultry. 10/ Includes all expenditures related to new construction or repairs of buildings, fences, operator dwelling (if dwelling is owned by operation), and any improvements to physical structures of land. 11/ Changed to include operator dwelling expenses (if dwelling is owned by operation) in 2003. 12/ Excludes bedding plants, nursery stock, and seed purchased for resale. Includes seed treatment.

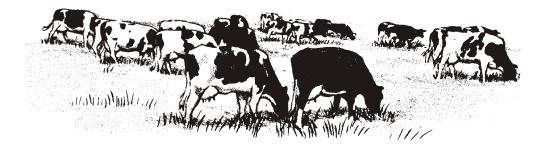
orth Dakota
Milk production during the April-June quarter totaled 136 million pounds. Production increased 7 million pounds from the January-March quarter, but down 7 million pounds when compared to the April-June quarter in 2003. The average number of milk cows during the quarter increased 1,000 head from the last quarter to 34,000. Milk produced per cow averaged 4,000 pounds, up from 3,900 pounds last quarter and 3,960 pounds during the April-June 2003 quarter.

nited States
Milk production in the United States
during the April-June quarter totaled 43.7
billion pounds, down 0.6 percent from the
April-June quarter last year. The average
number of milk cows in the U.S. during the
quarter was 9.00 million head, 112,000 head
less than the same period last year.

Milk Production April-June Quarter

| | Milk Co | ows 1/ | Milk Production 21 | | | | |
|---------------|---------|--------|--------------------|----------------|------------------|--|--|
| State | 2003 | 2004 | 2003 | 2004 | Change from 2003 | | |
| | 1,000 l | lead | Millior | Million Pounds | | | |
| North Dakota | 36 | 34 | 143 | 136 | -4.9 | | |
| California | 1,685 | 1,720 | 9,097 | 9,247 | 1.6 | | |
| Minnesota | 475 | 462 | 2,136 | 2,084 | -2.4 | | |
| New York | 677 | 656 | 3,098 | 3,006 | -3.0 | | |
| Wisconsin | 1,258 | 1,243 | 5,691 | 5,618 | -1.3 | | |
| United States | 9,109 | 8,997 | 43,965 | 43,702 | -0.6 | | |

^{1/} Includes dry cows, excludes heifers not yet fresh. 2/ Excludes milk sucked by calves.



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